

debrief60

It's time to debrief. Here are the highlights for Life and DI Insurance from the last 60 days.



Product

- Introducing **the New UL Guard!**
[Access the playbook](#) for more product information and marketing materials, including this [case study](#)
- UL/SUL Guard [launch call recap](#), transition rules, and the [overview video](#)
- Now Live: [New MMSD Life Marketing Hub](#)



Competitive Corner

- See [how UL Guard stacks up](#) to other GUL products in the industry
- [UL Guard vs UL products](#) with a Guaranteed Death Benefit



Sharing Our Success

- [Whole Life 10 pay solution](#) for a high income earner in a preferred risk class
- [DI for a Bank Executive](#)



Technology

- [Ready-to-Sell Check on MMSD Portal](#)
- [E-policy downloads](#) now available on Workbench



Underwriting

- [Coverage choices expand for HIV-positive applicants](#)



Operations

- [MassMutual eliminates money orders as a form of payment across products](#) effective July 1

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